

Suzhou Vacancy Information for Foreign Experts

(2018)

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Brief Introduction of the Organization

Our company is a leading technology company based in Suzhou, China. The company specializes in manufacturing of solar PV inverters and other electronic components for the generation and storage of renewable energy.

We have already developed and produced nine series of solar products (NS, DNS, SDT, DT, MT, HF, ES, BP, H-ES Hybrid System) ranging from 1.0 to 80kW. In 2014, the GoodWe R&D centre was appointed as Jiangsu 's Renewable Energy Engineering Technology Research Center of On-Grid Inverters. Also, our Smart Energy Management System (SEMS) has been developed to enable utility companies and network operators to meet diverse energy management demands from customers.

In just a few years, GoodWe 's solar inverters and components have become recognized for its technological innovation, quality guarantee and unparalleled customer services.

GoodWe has set up an integrated service system for pre-sale, in-sale and after-sale and has established service centers worldwide. The company has developed a concept of workshops which aims to offer global supports to all customers including project consulting, technical training, onsite support and after-sales service.

World renowned electronics giant JXT Group is the largest investor and we are also funded in part by the Chinese government. JXT Group is one of the largest Chinese manufacturers for electronic connectors and a major supplier to Apple and Samsung for their mobile devices.

Vacancy Information

| Position Title | Major | Position Description | education background | Vacancy Number | Salary & Welfare |
|---|----------------------|--|-----------------------------|-----------------------|-----------------------------|
| Regional manager of international sales | Marketing management | 1. Responsible for the establishment of market customer relations in the region and expansion of dealer channels; 2. Responsible for the sales and promotion of the company's products, and | Undergraduate | 1 | discuss personally |

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| | | <p>completed the department sales target according to the marketing plan;</p> <p>3. Excavate and capture market opportunities, expand new markets, increase product sales scope, and organize company resource implementation projects;</p> <p>4. Responsible for the implementation of the company's market strategy and policies in the region;</p> <p>5. Collect market information and customer demand information;</p> <p>6. Cooperate with after-sales staff to complete after-sales service;</p> <p>7. Monitor contract payment and ensure the safety and timely return of payment;</p> <p>8. Responsible for the collection of market information and analysis of competitors;</p> <p>9. Management and maintenance of customer relations and long-term strategic cooperation plans between clients;</p> <p>10. Organize and participate in technical exchanges,</p> | | | |
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| | | exhibitions and other promotional activities to promote the company's brand promotion. | | | |
| Overseas technical support supervisor | Electronic engineering, electricity, energy | <ol style="list-style-type: none"> 1. Managed the secondary technical support of overseas service institutions, and monitored the follow-up closed-loop management of problem feedback; 2. Responsible for the handling of overseas major technical services; 3. Coordinating the organization's overseas projects, especially those without overseas service agencies; 4. Responsible for optimizing the configuration of the second-level technical support team and organizing the implementation of performance; 5. Responsible for the ability level of secondary technical support and improvement of service | Undergraduate | 1 | discuss personally |
| Overseas hardware engineer | Electronics, automation | <ol style="list-style-type: none"> 1. Responsible for the Research and development and technical analysis of inverters; 2. Circuit design and debugging; | Undergraduate | 1 | discuss personally |

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| | | 3. Test and report; 4. Material selection and assessment analysis; 5. Responsible for r&d project management, and responsible for technical breakthrough. | | | |
| Overseas software engineer | Automation, power electronics, communications, computers | 1. Improve, upgrade and replace the algorithm used in inverters; development; 2. Study the algorithm needed to solve the development problem in inverters and carry out simulation and debugging, and finally put into use; 3. Study the algorithm required by the regulatory requirements in the development of inverters, and carry out simulation and debugging, and finally put into use; 4. Model and simulate the system plan before the new product development, and give the conclusion. | Undergraduate | 1 | discuss personally |
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| Total | Position Number 4, Vacancy Number 4, Number of Related Major 4, Doctor Degree , Master Degree , Bachelor Degree and Below 。 | | | | |
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